

The latest programme is at www.salvo-fair.com where there will be a LIVE WEBCAST on 3 ~ 4 July

SALVO

SalvoMAG 45

KNEBWORTH, HERTFORDSHIRE

SAT 3rd JULY 11am ~ 5.30pm

SUN 4th JULY 11am ~ 4.30pm

ADMISSION £6.50

FAIR

2004

ARCHITECTURAL ANTIQUES
GARDEN ANTIQUES
BYGONES
RECLAIMED MATERIALS
NEW OAK & CAST IRON
DEMOLITION SALVAGE
CRAFTSPEOPLE

ROCOCO 01327 341288

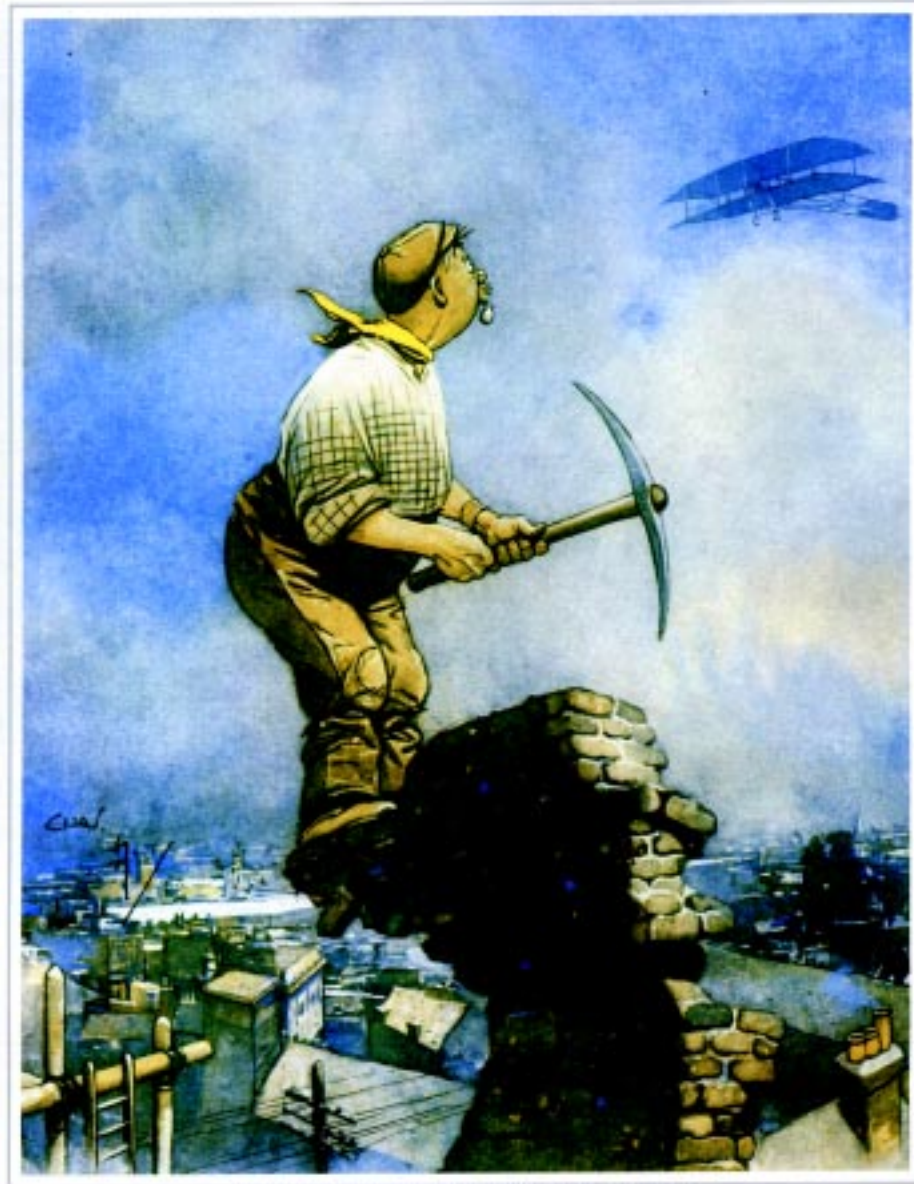
MINCHINHAMPTON 01285 760886

A zinc Amazon by August Kiss from Berlin's Geiss foundry c1851 from Minchinhampton Architectural inside a Victorian iron conservatory by Walter Macfarlane's Saracen Foundry, Glasgow c1880 from Rococo Antiques form the centrepiece of this year's Salvo Fair

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**SALVO
FAIR
EXHIBITOR**

The SALVO FAIR 2004, Knebworth House, Hertfordshire

Dear Visitor,

The Salvo Fair is a trade fair to which the public are welcome but we ask that everyone respects the need to take care.

Some exhibits are big and heavy, so please observe 'Do not touch' and 'Keep out' safety signs.

Children must be accompanied by adults near exhibits. Dogs must be kept under control.

Bought goods can be taken to pick-up points around the perimeter of the fair site to where buyers can take vehicles (provided it is not raining) otherwise no vehicle will be allowed onto the fair site while the fair is open. For overseas buyers Mark Chudley Shipping will be on site and can ship worldwide.

We wish you a pleasant time browsing and buying. If you have suggestions to make the fair better next year please tell us.

Best wishes,
Ruby Kay

Salvo Fair Programme

SALVO magazine

SALVO FAIR edition No45
(incorporating SalvoNEWS 242 - 1 June 2004)

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This special edition of SALVO magazine incorporates SalvoNEWS 242 and is the programme for the Salvo Fair 2004.

SALVO magazine normally has features on antique and reclaimed materials for buildings and gardens, and a random selection of green building issues, architectural history and conservation topics, sculpture and art, technical and financial stories. We normally produce two editions each year.

Who reads it? Subscribers in the UK, Ireland, Europe, USA, Canada, Australia; read by dealers, architects, designers, landscapers, engineers, surveyors, recyclers, DIYers, craftspeople and journalists

Where can you get it? On subscription £20 for 10 issues. Copies are in some college & public libraries

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HOW TO GET TO KNEBWORTH



Knebworth House is near Stevenage on the A1(M) motorway 30 miles north of London

BY CAR—directly off Junction 7 of the A1(M) motorway signposted Stevenage South. Ample parking is available.

BY TRAIN—The nearest station is Stevenage, 2 miles away. There is a taxi rank at the station. Non stop Inter-City and local services run to Stevenage from London Kings Cross Station every 30 minutes and there are connections to Cambridge, York and Newcastle

BY AIR—Knebworth is close to Heathrow (30 miles), Stanstead (25 miles), Gatwick (75 miles) and Luton (12 miles).

The Salvo list of...

275 handy hints

The Salvo Handy Hints list was compiled by Thornton Kay as an aide memoire for Wall To Wall TV who are making a new documentary series about the world of salvage to be shown on BBC2 in 2005. They have been trailing dealers and their customers up and down the country and plan to film at the Salvo Fair. The list may be helpful to buyers of the different stocks found in typical salvage yards and some specialist smaller showrooms, shops and reclamation yards.

FINE Architectural & Garden Antiques

These are expensive items, often worth more than £10,000

They may be investments that appreciate quite fast

Watch out for clever fakes or 'reconstructions'

Buying from dealers is safer than at auction

Ask about provenance, since this adds value

They are mainly found in London showrooms and top auctions

Dolph Sweerts in Surrey and Barbara Israel in New York are top garden antiques dealers

Nick Gifford-Mead and Geoff Westland of London are top fireplace dealers

Ask dealers if they subscribe to Art Loss Register, Trace and Salvo theft alerts

If in doubt, check these databases yourself

ARCHITECTURAL ANTIQUES

Usually found in showrooms adjoining salvage yards

Sometimes found in antique shops, auctions and antique fairs

Ask about provenance.

Consumer protection laws usually apply to DIY and private purchases

Ask if the goods are fit for the purpose for which you are proposing to use them

Some products may not comply with modern day laws

Buy salvage that is available before making design decisions

You may not be able to track down what you want later

Reuse your own salvage before buying someone else's

Be creative, personalise, and experiment Use reversible fixings so that stuff is reclaimable in future

Ignore listed buildings officers who do not like salvage

Ask builders before employing them if they have used salvage before

Make sure designers and builders know your opinions about reuse and agree

Join an amenity society like the Ancient Monuments Society

Ignore anyone who tells you not to use salvage without a very good reason

Buy at auction, but things may not be what they seem and you cannot get your money back

Buy at trade fairs, but it may be difficult to get your money back if things go wrong

Buy at yards and expect normal consumer protection laws to apply to private purchases

The safest place to buy is from a Salvo Code dealer

Antique BATHROOMS

Old baths with rougher enamel are good for children or old people

Re-enamelling services vary from cheap and cheerful to very expensive

To clean an old bath pour a bottle of cream cleaner on, leave for 24 hours then rinse well

After that use a polypropylene scourer - a green thing - and just water

Most salvage yards have a pet bath resurfacer or re-enameller - ask

Restored baths come with variable guarantees and often exclude the waste outlet

Look for basins with the taps still attached

Get your plumber to check the taps work before the sink or bath is fitted

Old taps may be buffed and stripped but still have broken innards - ask if they have been tested

The brass in old British taps is stronger than modern brass because the zinc content is lower

Use www.wantsandoffers.co.uk to find a home for a recent bathroom - even the sludge green variety

See The Salvo Guide £9.95 for info on water by-laws and using salvaged fittings

If buying an earthenware WC pan or basin crazed glazing will leak through the body

More recent porcelain fittings are impervious stoneware so crazed glazing is not a problem

Ask the dealer if they sell adaptors to change old fittings to modern plumbing systems

Antique DOORS

When removing an in-situ door and frame for reuse first nail a batten across the bottom of both sides then saw through the metal frame fixings and remove the frame and door in one piece

Never remove the door and frame by removing the hinges, knobs, locks separately Buy the old door before you build the new opening

Avoid trying to find matching sets of doors - they are normally hard to find.

If you want bare wood get the yard to strip it

Watch out that caustic dipping does not weaken glued joints

The eco-friendly way is not to strip but cover up the old paint with low VOC eco-friendly paint

Do not put a new mortice lock into the lock rail a thin old (or new repro) doors - use a rimlock

Look for old doors with existing lock and door furniture, before the yard has stripped them

Use new mortice locks with a deep throw - old locks have a longer throw

Avoid putting three hinges on a cheap door - use two hinges

Cast iron hinges are best in house fires - they dont buckle so you can always get out

Avoid trimming too much off an oversize door it will weaken the joints

Glue split panels, but do not glue the panels into the frame, they should be free to move

Thick doors may be handed so you should only hang them on the hinge side style

A door opening should be 4 feet higher than its width (Traditional)

A door opening should be 4/7 of the height of the room (Vitruvius)

Antique FIREPLACES

To find the right historic style of fireplace check original houses in your street

If in doubt go downmarket rather than upmarket

Then again, buy what you personally like

To find the original size look for the outline of the old fireplace in the wall plaster

Write on the back of a bought antique where and when bought and where the fireplace came from before that

Watch out for repro among old fireplaces in salvage yards - ask

Damaged old cast iron inserts can be repaired, and missing bars, frets and register plate replaced

Most dealers have in-house or local restorers, ask if they can repair your originals

Antique FURNITURE

Institutional furniture like courtroom dais, church chairs, school cupboards

Use old oak planks to make up tables and cupboards in oak beamed homes

Antique GARDEN ORNAMENT

Watch out for repro being sold as antique

Old handthrown flower pots are more frost resistant than machinemade new ones

Bring fired clay urns into conservatories in the winter to protect moulded decoration against frost

Photograph old stone troughs, mill stones and staddle stones - so they can be identified if they are stolen

Nick old iron garden furniture with a junior hacksaw - so they can be identified if stolen

If your garden ornaments are stolen raise a theft alert - see www.theft-alerts.com

Old wooden conservatories can be bought but are a labour of love to move and reerect

Antique KITCHENS

Old chipped Belfast sinks can be resurfaced after a fashion by bath restorers but, if you need a new look, a brand new Belfast sink may be best

Be innovative - use old things for new purposes

Many materials are cleanable and durable - like old stainless steel sinks

1950's retro is in - English Rose and Paul kitchens for example

Old cast iron kitchen ranges can be made to work but it is often a labour of love

Antique LIGHTING

Old electric fittings need adapting to modern standards

With lamps this usually means replacing the bulb holder and flex and adding an earth wire

Ask an electrician to make an old lamp comply or do it yourself if you are competent Never use spotlamps, use uplighters and pendants to warmly bounce light off walls and ceilings

Existing old light switches can be fitted with a new earth wire

If replacing old light switches, various repro jellymould and plain lookalikes are available

Bathroom wall-mounted light switches should always be replaced by pull-cord ceiling switches

Old oil lamps for sale must have a fuel label, e.g. paraffin, kerosene, petrol

Big old green-enamelled steel lampshades and glass school globe shades are good buys

Antique WINDOWS

Do not replace old wooden windows with uPVC, just repair and draftproof them

When using old windows as replacements they need not comply with Part L of the building regs

Use www.wantsandoffers.co.uk to find second-hand Crittall windows or uPVC

House window glass made prior to 1950 was handmade muff or cylinder glass and was always slightly wavy

If replacing pre 1950's glass use old cylinder glass to keep the character from inside and out

Old embossed pattern glass can be found salvaged with difficulty - try SalvoWEB.com want ads

Instead of replacing your old windows find a carpenter who can do an insitu scarf joint

If reputting use linseed oil window putty for wooden windows

Make sure the putty line is inside the rebate and cannot be seen from inside the house

Clean external paint back to the putty line

Use dark coloured paints to repaint old external woodwork, they will last much

longer than light colours

Use reclaimed Victorian softwood to replace softwood window parts - the older wood is usually a better quality

Architectural IRON

... is a term we use to describe wrought and cast iron and steel architectural features like balconies, bridges, columns, gates, radiators, railings and spiral staircases

Old wrought iron is a material that is completely unlike modern steel 'wrought iron' Modern steel was introduced in the early 1900's

Modern steel 'wrought iron' is NOT real wrought iron

Never shot blast old wrought iron because you will remove protective mill-scale and white lead filler

You can shot blast modern steel as it does not have protective millscale

If you must strip the old paint from real wrought iron use a chemical stripper

Use a bituminous black paint on old wrought iron, not modern gloss paints

When shotblasting old radiators the seals between sections can be damaged and leak

If in doubt use chemical strippers

Old unrestored untested rads may have been left undrained in a building, and if they freeze the water expands and the castings may crack

Ask the dealer for old radiator heat output sheets (Salvo can provide your dealer with these if they do not have any)

Use matt black if repainting for the highest radiant heat output

Use light-coloured metallic paints for the least radiant heat

Ask dealers for fittings to adapt old radiators to modern plumbing systems

Architectural STONE, TERRACOTTA & COMPOSITION STONE

Terracotta is a non-technical term covering fired clay, earthenware and stoneware

Composition stone (compo) covers all cementitious products including concrete and plaster

Items include balustrade, capitals, columns, cornice, gate piers, reliefs, staircases

Watch out for old weathered carved stone that is actually compo

It is sometimes impossible to tell the difference between compo and stone

Try turning the item upside down and check the base, sometimes it is obviously moulded

Use old stonework innovatively to create contrast in a modern setting

Use old eco-friendly methods of repair, lime and plaster, copper wire staples

Broken carvings and reliefs can be incorporated as art both indoors and outdoors

Rough stone steps are much better than wood in outdoor situations

Stone elements are often used to create novel and picturesque summerhouses

Never clean lichen or moss off old stone or compo

Do not use yoghurt to encourage lichen - it attracts mould and algae

Use nitrogen rich products like chicken and bird droppings to encourage lichen

Architectural WOOD

Includes architrave, cornice, dado, handrail, panelling, skirting, spindles and staircases

Old staircases need buildings designed around them, they are expensive to adapt

Panelled rooms usually require adapting, ask if this can be done inhouse

If you want bare wood get the yard to strip it

Watch out that caustic dipping does not

for happier hunting

weaken glued joints

The eco-friendly way is not to strip but cover up the old paint with low VOC eco-friendly paint

Use 1930's three or five panel doors on their side to make dado panelling

Use old bits of planted moulding to make mirror and picture frames, and ersatz panelling

BYGONES

Old agricultural, domestic, industrial, institutional, commercial, paraphernalia and artefacts

Create garden features from old cider mills

Make a shower out of a K6 red telephone box (no don't)

Use massive old hemispherical boilers cut off and up-ended to make summerhouses and sheds

Use old wooden boats cut in half as shelters, sheds and cupboards

Use old electrical insulators as modish decor

Use old massive electrical switchgear to turn on your hifi

Use old garden tools as garden tools

Be adventurous and ignore the critics

Watch out for toxins in industrial bits and pieces

If in any doubt do not reuse

VISITING a reclamation yard

Wear stout shoes or boots, old clothes and take gloves for a good rummage

Do not expect somebody in bright green dungarees to serve you

Customers ask many questions and yards normally have very few staff to answer them
If you are buying lots of things, try asking for a discount

Do not take children, disabled or old people if you can help it

Do not take your husband, just take his cheque book (men prefer new)

Believe it or not, despite all the effort more is going to landfill now than was ten years ago

Everything can be repaired

Buying old things and getting them fixed is a good thing

If you cannot find a repairer and do not have the skills yourself try a course at the local college and learn how to repair things

Use www.salvoweb.com to find dealers and salvage

Use www.wantsandoffers.co.uk for lower value reusables

Get your builders to use www.salvoMIE.co.uk to avoid chucking reusables in skips

Reclaimed BRICKS

Reclaimed bricks are normally sold with at least one good face and one good end - ask your dealer before buying

Some yards include half-bricks in the pallet as they are often needed within the work

If you can, ask to see the centre of a pallet before buying a large quantity

Sometimes brick-cleaners on piece work hide poor quality bricks in the centre of the pallet - the dealer may not know this as they cannot check every pallet themselves

Use lime mortar to make sure reclaimed bricks are reclaimable in future

Pavers are bricks, paviours are people who lay them (think of savers and saviours)

Use soft handmade bricks as pavers in the garden

Hard machine made bricks as pavers may spall in damp frosty weather on north sides of houses

If quality is an issue, ask if the bricks have been tested for frost resistance by submitting them to 100 freeze thaw cycles

Bricks from external walls have withstood

thousands of freeze thaw cycles, so they are fine provided they are laid in lime mortar
Internal bricks are usually similar in quality to external bricks

The Normans reused 1,000 year old Roman bricks in cathedrals, and they are still fine now

Effluorescence is white salt deposits on the face of finished brickwork

Effluorescence can be caused by the use of Portland cement mortars which tend to be impervious

Reclaimed bricks are no more contaminated with dry rot than new bricks.

Dry rot will take hold on new or old bricks if the environmental conditions are right.

Dry rot spores are in the air all the time

Reclaimed FLAGSTONES, SETTS & FLOOR TILES

When buying flagstones check if they have come from inside an old mill and have oil on them

Oil will seep out over time so can spoil the look of your patio and can be slippery

The best sandstone flags are 'street' flags

The best street flags come in even course heights, 18ins, 21ins, 24ins, and random lengths

Random flags are not laid to courses, but squared with snecks filling small gaps

Crazy paving is angular broken stone or concrete flagstones

Make sure the yard is not selling new Indian flags as reclaimed

Use limestone flagstones for kitchen floors

When laying floor tiles just before the grout goes hard polish up with sharp sand and then sawdust

Use a lime soot mix for flagstones especially over vaults or where waterproofness is required

Setts should be laid in a soft lime mortar with perhaps a small amount of Portland cement added

Setts should have thin not thick joints to look best

Polish setts after laying with sharp sand to remove almost-dry mortar from the face of the setts

Setts are man-made cubic stones, cobbles are naturally water-worn stones

Reclaimed FLOORBOARDS & WOOD-BLOCK

Check when you buy whether reclaimed flooring has been left outside and is wet

Ask if the moisture content is known (this can be measured with a moisture meter)

For most floors around 7 or 8 percent is best.

If possible lay reclaimed flooring loose in the room for a few months, then fix it properly

Woodblock (sometimes called parquet) is good for laying direct on solid ground floors
Woodblock needs to have cleaned edges, tongues and grooves

Old even layers of asphalt can be left on the bottom of woodblocks if bitumen mastic is used as the glue

Mastic is a good for old concrete floors, especially ones without a damp proof course as the mastic is waterproof

When laying woodblock start in the middle and work outwards

When buying woodblock check that the lengths and width of the batch are identical
Mixed batches are a major headache to lay, avoid if possible

Woodblock thicknesses vary from thinner in the centre of a room to thicker around the edges

Sort the wood block into piles of different thickness and lay similar thicknesses together

This saves work on sanding afterwards

If one woodblock is much lower the surrounding floor will all have to be sanded to

that level

Be aware that sawdust from some tropical hardwood may be toxic to some people, watch out for nosebleeds

Try alternatives to sanding floors

Try cleaning old flooring using wirewool and white spirit or meths then buffing with beeswax

Or try scrubbing in-situ floorboards with cream bath cleaner then waxing when dry
Most woods, but especially softwoods darken with exposure to sunlight creating a patina

If you sand an old floor you will take off the top layer and its beautiful patina if it has one

If you replace a floorboard with a reclaimed board try scrubbing the area to even out the colour by making the new board dirty

Use oil or water-damaged maple strip for flooring lofts and sheds where staining does not matter

Reclaimed ROOF TILES & SLATES

Tap reclaimed slates with a knuckle, if they ring they are sound, if a dull thud do not use

Create new nail holes on sound slate inside old worn holes

Use copper nails for best durability fixing slate and tiles

Copper nails will bend easily allowing movement and bedding-in within the roof

Don't use sacrificial copper as a fungicide on wood shingle roofs - it poisons birds, animals, and fishes when it enters water-courses

Consider using stainless steel slate clips with reclaimed slate in exposed areas

Use swept tiled valleys if possible to avoid lead

Use cement fillets to replace originals, but soak well the roof slates or tiles and the abutment first

Buy the Salvo Guide for photos of 67 old roof tiles

Some old reclaimed machine-made pressed tiles that have withstood the test of time fail moved to a different location and placed on new roofs

When replacing slates and tiles on a roof use the new reclaimed ones on south facing slopes

Hand made tiles are usually most frost resistant

Do not try to repair corrugated cement sheet roofs using reclaimed; it contains asbestos. Yards have been banned from selling replacement sheets.

Reclaimed STONE

Find out where quarried stone came from in your area at different times

Over time stone travelled from quarries further away

More expensive houses may have had stone that came from outside the area

Random rubble stone is undressed stone of different course heights

Ashlar is smooth and sawn six sides in 9ins to 16ins course heights

Rangework is ashlar stone in 4ins to 8ins course heights

Use drystone or lime mortar when building walls

When building a cavity wall consider building two concrete leaves

Then lay a 4ins deep leaf of face stone which may be drystone and get more square yards per ton

Set up an 'Extreme Masonry Club' to get around EU 25kg max weight laws

Reclaimed TIMBER & BEAMS

Make sure that old beams are sound if you are using them structurally

If they are not, then use a steel or concrete lintel above and fix the beam to it

Traditional exposed oak beams were always painted black, not polished wood

Use tongues on first floor floorboards that will be exposed on the underside for dust, smoke and sound

Do not use creosoted wood indoors, nor in the garden where it could come into contact with skin or children

For example, to make raised beds, cover the surface with old rope, tiles or slate

Be aware that sawdust from some tropical hardwood may be toxic to some people, watch out for nosebleeds

Demolition & Refurbishment SALVAGE

Try to set aside an area for salvage within your own building project

Always carefully number or mark before dismantling if reerection is a possibility

Let the person who will do the rebuild also do the dismantling

Stuff in skips always belongs to someone, so ask if you can have it

Always raid skips if this prevents reusable materials from going to landfill

Never go on a demolition site without asking permission

If you see a truckload of reusable material about to be sent to landfill try asking to buy it

Ask for the load to be delivered to a convenient plot where you can sort the stuff out

Always use a hard hat, boots and a hivy jacket if going on a construction or demo site

Be very careful when dismantling at height, always follow safety codes and never work alone

Always ask before taking anything from a local authority transfer station or recycling centre

Be aware that some materials are toxic and no longer legal, like asbestos and PCB's

Never load dismantled material on to a wooden floor, always take it straight to ground level

Stuff at waste transfer always belongs to someone, so ask

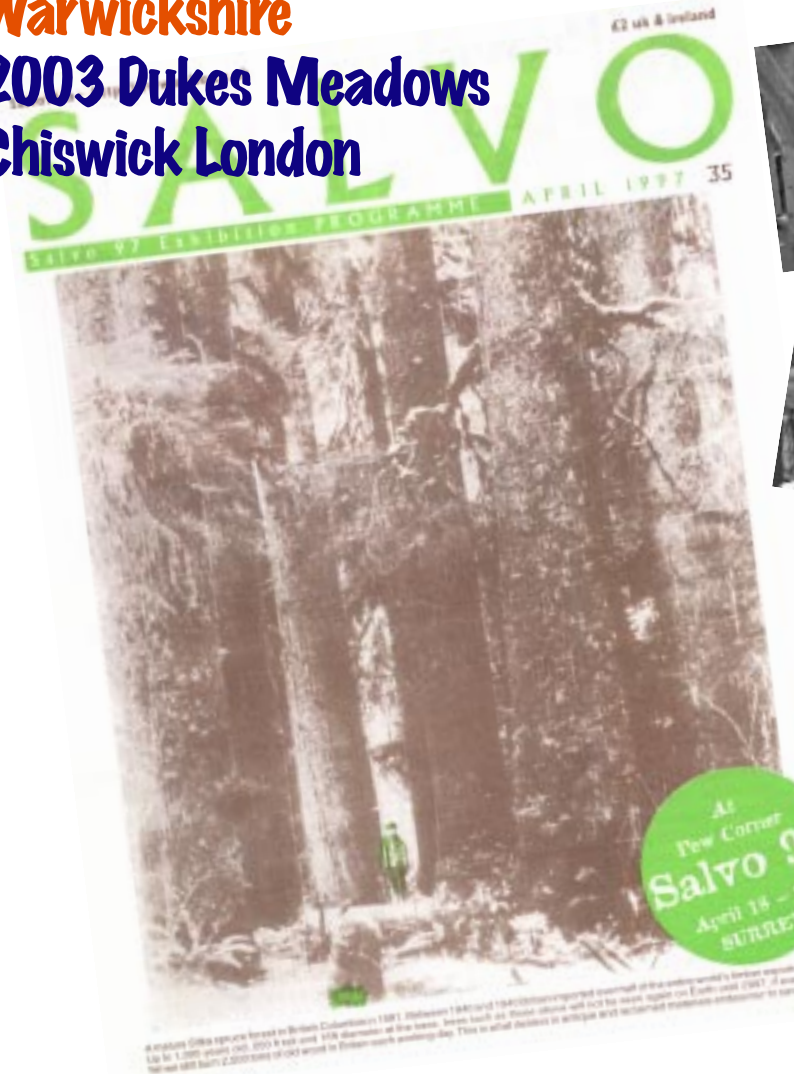
Rescue reusable things which will otherwise go to landfill or be destroyed

Get your builder to use scraps, like plaster-board offcuts, not skip them

DISCLAIMER: This list aims to help more reuse and less waste. It has been compiled in good faith by Thornton Kay, not Salvo, who is not a scientist nor a lawyer so it may be flawed. If you have any doubts about it, DO NOT USE IT. Instead seek professional help.

1997 Pew Corner
 Guildford Surrey
 2001 NAC Stoneleigh
 Warwickshire
 2003 Dukes Meadows
 Chiswick London

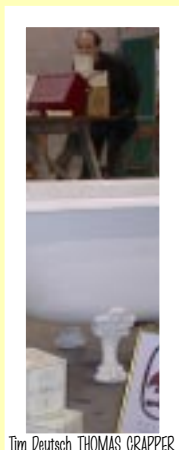
Salvo Fair



Clockwise (from above) Simon Kirby, a Salvo Fair stalwart, with Keith Edmonds; Mark Groes with Pew Corner's state-of-the-art wood waste boiler; Ruby Kay of Salvo with Sandra Spearing from South West Rec; Debbie Kedge munching of Minchinhampton with Charles Brooking; David Clews of Artisan with oak frame on trailer

Salvo97 was the first Salvo Fair—a two day event held at Pew Corner's site near Guildford in April 1997 attracting 100 dealers and 2000 visitors over the two days

Salvo 2001 was held at the National Agricultural Centre at Stoneleigh in Warwickshire as part of the one-day Giant British the foot and mouth outbreak. We guessed that around 5,000 people came to the antiques fair of which maybe a thousand or around 100 or so dealers.



Tim Deutsch THOMAS GRAPPER



Pete Watson & Dick Goodman COX'S ARCHITECTURAL



Heather Richardson FLAXTON ANTIQUE GARDENS



Gordon Jell BORDERS ARCHITECTURAL



Damian Cronin GRONINS RECLAMATION



Foot and mouth disinfectant zone at the NAC



Jane Gaskell & Maggie Goodall FRIENDS OF WAR MEMORIALS

Scrapbook

Salvo 2003 was a four hour show held in Chiswick in May 2003. Around 3,000 people and 100 or so dealers visited including Jack Smithshick from Architectural Antiques of Oklahoma who signed up to the Salvo Code on the day

Clockwise: (top right) Bygones of Kent; Conservation Building Products from Birmingham; Patrick Normand from Surrey; Steve Williams of Chancellors Church Antiques, Surrey whose last sale of the day was the big harmonium; Sam Coster of Mongers in Norfolk; part of Drew Pritchard's stained glass temple from Llandudno North Wales; and Lily Kay and baby on Kit's reclaimed pallet wood whale



Antiques Fair in March 2001—unfortunately during two came to the Salvo bit of which there were



Hughie Powell COTSWOLD DECORATIVE IRONWORKERS



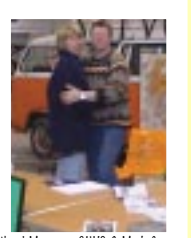
Jason Davies NI ARCHITECTURAL FORUM



Chris Sutton & Chris Baylis RBS OAK



Ronnie Wootton MPS



Hazel Matravers SALVO & Mark Gros



David Clarke & Tony Charbonneau SOUTH YORKSHIRE RECLAMATION



Pete Chapman AU TEMPS PERDU & Hughie Powell

Salvo Fair 2004 EXHIBITORS

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Mob 07976 652505
www.coxsarchitectural.co.uk

Cronin's Reclamation
Twickenham, Middlesex
Tel 020 8614 4370
Mob 07785 288544

Architectural Forum
Islington, London
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Mob 07956 510409
www.thearchitecturalforum.com

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www.vandv.co.uk
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New Hampshire Salvage
Petersfield, Hampshire
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Mob 07966 475049
www.nhsworks.co.uk

Antique Interiors
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Bygones Reclamation Ltd
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Mob 07802 278424
www.bygones.net

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www.jd-lawrence.co.uk

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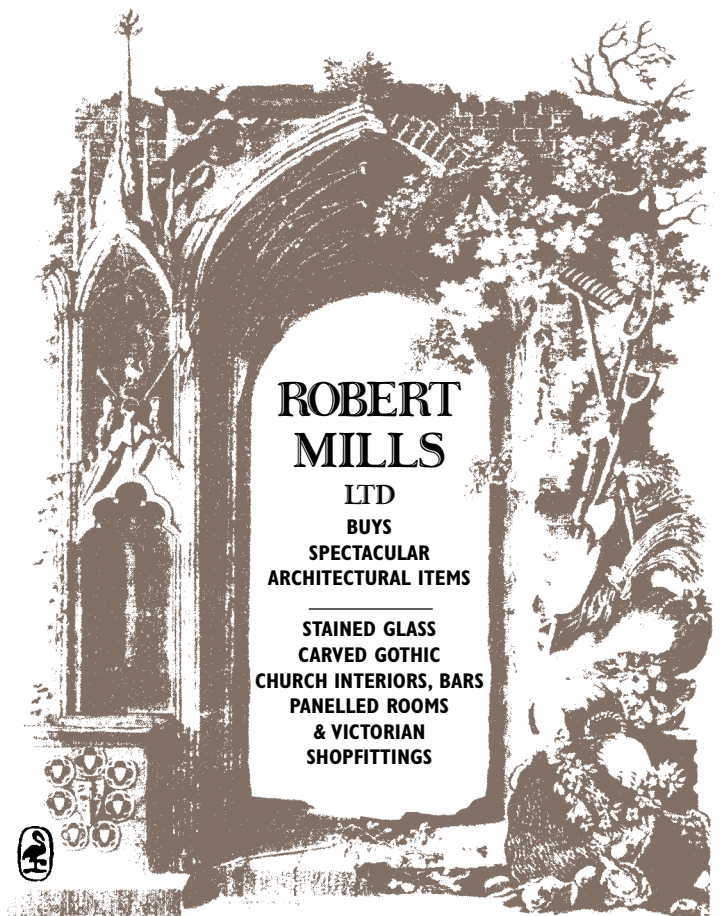
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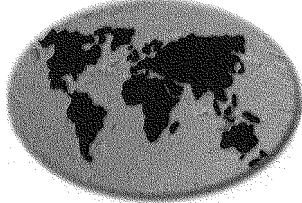
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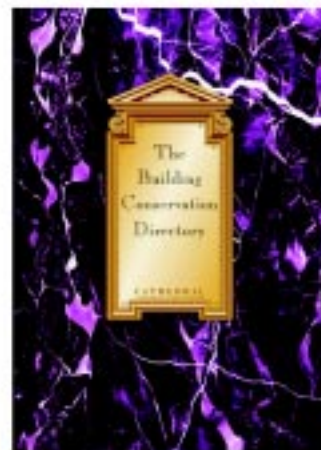



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